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Newsletter- Second Quarter, 2016

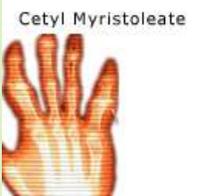
PRICE OF NEW GARLIC CROP SKYROCKETED TO 2-3 TIMES OF LAST YEAR

2016 Garlic Crop Planting Area and Total Yield

The planting area of 2014 garlic crop was around 5 Million Mu. The planting area of 2015 garlic crop was about 4.4 Million Mu, which was 10% -15% less than the 2014 garlic crop. In 2016, the crop dropped to 4.0 Million Mu. The decrease in the crop was attributed to weather & financial issues.

Price Increase Justification for 2016/2017 Crop

- 1. Raw Materials Price Increase:** the price of garlic raw materials is already doubled and tripled from last year. Since the prices have increased, we have invested in more money to the procurement of raw materials production, and securing enough inventory for our loyal customers.
- 2. Labor Cost increase in China**
- 3. Environmental Policies:** Chinese government is implementing stricter environmental policies, and many small factories have shut down because they could not pass the environmental exam. Environmental policies add more costs to production and decrease in the total garlic supplies.
- 4. Special Import Difficulty to the U.S. Market:** due to the historical entering price of dehydrated garlic import into the U.S., and particular high duty (30%) on the entering price, all importers are facing difficulties to obtain enough import bond to make the importation of this high priced dehydrated garlic.



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A REMINDER OF WHAT WE SHARED IN OUR LAST NEWSLETTER

Nature*4*Science, Inc. & our Chinese partner/manufacturer Zhengzhou Harmoni LTD have been forewarned by the Chinese garlic crop traders that prices for 2016/2017 will be higher than 2015/2016. Although last year's crop was higher than the previous year, but we were able not to reflect the increase as we had an overflow from the previous year in the cold storage. Unfortunately our stock has depleted & the reality of the increase has hit our nutraceutical market quite hard.



According to the importer, prospects for this new crop are not looking great. "Garlic growers talk about a 30-40% smaller harvest due to the extremely bad weather conditions. Local news channels have actually reported up to 60-70% losses in the Laiwu region, while in the Henan region they amount to 30% and in Jinxiang to 20%. The fields which were now supposed to show a beautiful green are looking brown and withered," confirms Joey. "European stocks are not expected to last until the new harvest. It's a situation we had never seen before!"



Whatever remains available of the 2015 garlic harvest is no longer in the hands of the growers. Large speculators with big financial resources have bought the garlic and kept it in cold storage. The Chinese are only selling small amounts to exporters and packers and prices are growing every hour, making it very difficult for exporters/packers to get their hands on the garlic.

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OCT 7 & 8**

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Sincerely,

Mary AbiFadel-Hasrouni
President/CEO
Nature*4*Science, Inc

Nature*4*Science, Inc.

Home of New-Gar® the #1 Nutraceutical Garlic in the Industry